



How can Waseca Utilities help your business improve its bottom line by using energy wisely?

2011 REBATE\$ for business customers

ENERGY-EFFICIENT MEASURE	ELIGIBILITY DESCRIPTION ¹	REBATE ²
Lighting Equipment	See rebate forms and program materials for details ³	See rebate forms and program materials for details. Bonus rebate of \$2 per lamp installed for T12 to T5/T8 conversions through June 30, 2011.
Cooling Equipment <i>Rooftop and Packaged AC Air and Water Cooled Chillers Air Source Heat Pumps Ground Source Heat Pumps Water Source Heat Pumps</i>	See rebate forms for minimum efficiency requirements ³	Rebates are structured with a base rebate (\$/ton) and an additional efficiency bonus rebate (\$/ton) for incremental efficiency improvements.
Motors	New, replacement, or inventoried premium-efficiency motors 1 to 200 horsepower (motors larger than 200 horsepower may be eligible under the Custom Program)	<i>New/Replacement of failed motor:</i> \$25 (1 hp) to \$600 (200 hp) <i>Replacement of working motor:</i> \$100 (1 hp) to \$2400 (200 hp) <i>Inventoried motor:</i> \$10 (1 hp) to \$300 (200 hp) (Higher rebates are available for enhanced premium-efficiency motors)
Variable Speed Drives (VSD)	New, replacement, or inventoried VSDs for fans and pumps (VSDs for other equipment or larger than 200 horsepower may be eligible under the Custom Program)	<i>New/Retrofit:</i> \$150 (1 hp) to \$3600 (200 hp) <i>Inventoried:</i> \$60 (1 hp) to \$1800 (200 hp)
Compressed Air Leak Correction	Minimum of 10 horsepower of air compressors (excluding backup) that operate at least 2,000 hours per year. Must repair at least 50% of leaks.	\$4 per horsepower of air compressor capacity (excluding backup compressors)
Guestroom Energy Management Systems	Occupancy sensor controlled system must be used to control the operation of the guestroom heating/cooling equipment when room is vacant.	\$75 per controlled guestroom (heating/cooling controlled) \$85 per controlled guestroom (heating/cooling and lighting controlled)
VendingMiser	Vending machine controller for refrigerated, non-perishable beverage machines; indoor locations; not located in areas with constant activity	\$50 per VendingMiser
Food Service Equipment	Eligible equipment must meet applicable efficiency levels established by ENERGY STAR®, the Food Service Technology Center, or the Consortium for Energy Efficiency (CEE). Rebates for gas food service equipment are available to gas customers of Austin Utilities and Owatonna Public Utilities. See rebate form for details.	Combination Ovens = \$900 Convection Ovens = \$225 Fryers = \$150 Griddles = \$175 Insulated Holding Cabinets = \$200-300 Steam Cookers = \$400-550 Refrigerators & Freezers = \$100-125 Ice Makers = \$150-400 Dishwashers = \$300-1000 Ventilation Hood Controllers = \$165 per horsepower of controlled fans Low-Flow Spray Valves = 50% of installed cost
Anti-Sweat Heater Controls	Anti-sweat heater controllers for freezer or cooler cases with glass doors	\$40 per controlled door
Custom Program	Contact us to determine if your project qualifies for a custom rebate	\$0.045 per first-year annual energy (kWh) saved. Rebate cannot exceed project cost. See custom rebate form for details.

¹ See specific program terms and conditions for details.

² Must be a business electric customer of a Waseca Utilities. Rebates may be limited. Business customers are also eligible for residential rebates shown on the back of this page.

³ Rebate forms are available by contacting us at 835-9718.



Waseca Utilities helps save you money at home

2011 REBATE\$ for residential customers

ENERGY-EFFICIENT MEASURE	ELIGIBILITY DESCRIPTION ¹	REBATE ²
Compact Fluorescent Lamps (CFLs)	ENERGY STAR® labeled	\$2 or 50% of CFL cost, whichever is more
LED Bulbs	ENERGY STAR labeled	\$10 for bulbs ≤ 10 watts \$15 for bulbs > 10 watts
Light Fixtures <i>Hardwired LED Fixtures</i> <i>Hardwired CFL Fixtures</i> <i>Torchieres</i> <i>Ceiling Fans with Lighting</i> <i>Compact Fluorescent Light Kits for Ceiling Fans</i>	ENERGY STAR labeled	\$20 \$15 \$15 \$15 \$15
Refrigerators	ENERGY STAR labeled (retailer signature required on rebate form to receive recycling rebate)	\$25 plus an additional rebate of up to \$50 to pay for recycling your old, working refrigerator
Freezers	ENERGY STAR labeled (retailer signature required on rebate form to receive recycling rebate)	\$25 plus an additional rebate of up to \$50 to pay for recycling your old, working freezer
Dishwashers	ENERGY STAR labeled	\$25
Clothes Washers	ENERGY STAR labeled	\$50
Room Air Conditioners	ENERGY STAR labeled (retailer signature required on rebate form to receive recycling rebate)	\$25 (limit 2 per account) plus an additional rebate of up to \$25 to pay for recycling your old, working room air conditioner
Central Air Conditioners	ENERGY STAR labeled; cooling capacity < 20,000 BTUh	\$100 plus an additional rebate of \$25 for each 1 SEER above 14.0 SEER
	ENERGY STAR labeled; cooling capacity 20,000 - 65,000 BTUh	\$200 plus an additional rebate of \$75 for each 1 SEER above 14.0 SEER
Air Source Heat Pumps	ENERGY STAR labeled; cooling capacity < 20,000 BTUh	\$100 plus an additional rebate of \$25 for each 1 SEER above 14.0 SEER
	ENERGY STAR labeled; cooling capacity 20,000 - 65,000 BTUh	\$200 plus an additional rebate of \$75 for each 1 SEER above 14.0 SEER
Ground Source Heat Pumps	Closed-Loop Water-to-Air: EER ≥ 16.1 and COP ≥ 3.5 Closed-Loop Water-to-Water: EER ≥ 15.1 and COP ≥ 3 Open-Loop Water-to-Air: EER ≥ 18.2 and COP ≥ 3.8 Open-Loop Water-to-Water: EER ≥ 19.1 and COP ≥ 3.4 Direct GeoExchange (DGX): EER ≥ 16.0 and COP ≥ 3.6	\$200 per ton plus an additional rebate of \$25 per ton for each 1 SEER above the minimum qualifying efficiency
Dehumidifiers	Must properly recycle your old, working dehumidifier and purchase an ENERGY STAR labeled dehumidifier (see rebate form for participating retailers/recyclers)	\$65

¹ See specific program terms and conditions for details. Rebate forms are available on our web site or by contacting us at 835-9718.

² Must be a residential electric customer of Waseca Utilities.